For Paperwork Reduction Act Notice, see the separate instructions.

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

2016

DLN: 93493317032677 OMB No 1545-0047

Open to Public

Department of the Treas
Internal Revenue Service

Form **990**

▶ Do not enter social security numbers on this form as it may be made public
 ▶ Information about Form 990 and its instructions is at www.irs.gov/form990

			alendar year, or tax year beginning 01-01-2016 , and endir C Name of organization	ng 12-31	2016					
	ck ıf ap dress cl	plicable hange	Chamber of Commerce of the USA			53-0045		ication number		
□ Name change□ Initial returnFinal			Doing business as	33 33 13	,,					
	al n/term	unated				E Telephon	a numhar			
□ Am	ended	return	Number and street (or P O box if mail is not delivered to street address) 1615 H Street NW	Room/suit	te		63-5590			
⊔ Арі	plicatio	n pending	City or town, state or province, country, and ZIP or foreign postal code			(,				
			Washington, DC 200622000			G Gross red	ceipts \$ 17	78,198,239		
			F Name and address of principal officer Stan M Harrell		H(a) Is this	a group ret	urn for			
			1615 H Street NW		subord H(b) Are all	linates? subordinat	es	□Yes ☑No		
Tax	k-exem	pt status	Washington, DC 200622000	, 	include	ed?		☐ Yes ☐No		
W	ehsite		U 501(c)(3)	<u> </u>	H(c) Group			instructions) ▶		
			w decidinger com		'	<u>'</u>				
C Forn	n of org	ganızatıon	☑ Corporation ☐ Trust ☐ Association ☐ Other ►		L Year of forma	tion 1915	M State	of legal domicile DC		
Pa	rt I	Sum	mary							
C e	To	o advanc	cribe the organization's mission or most significant activities e human progress through an economic, (Please see Schedule O fo freedom, incentive, opportunity and responsibility	or the cor	ntinuation)poli	tical, and so	ocial syst	em based on		
GOVERNANCE	_									
12 A	_									
			s box $ ightharpoonup \square$ if the organization discontinued its operations or dispoof voting members of the governing body (Part VI, line 1a) \cdot			of its net a	ssets 3	111		
ठ ∆	l		of independent voting members of the governing body (Part VI, line				4	109		
	5	Total nun	nber of individuals employed in calendar year 2016 (Part V, line 2a)		•	5	425		
ACUVIUES &	6	Total nun	nber of volunteers (estimate if necessary)				6	0		
•	l		elated business revenue from Part VIII, column (C), line 12				7a	393,901		
	b i	Net unrel	ated business taxable income from Form 990-T, line 34	• •		· · · · · · · · · · · · · · · · · · ·	7b	0		
	8 (Contribut	ions and grants (Part VIII, line 1h)		Pric	or Year 164,905,4	ıan	168,339,895		
en c	l		service revenue (Part VIII, line 2g)			2,238,2		<u> </u>		
Ravenue	l	-	estment income (Part VIII, column (A), lines 3, 4, and 7d) 6,332							
<u> </u>	11 (Other rev	renue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)			6,969,0	16	6,944,660		
	12	Total reve	enue—add lines 8 through 11 (must equal Part VIII, column (A), lir	ne 12)		174,119,0	90	178,081,460		
	l		nd similar amounts paid (Part IX, column (A), lines 1–3)				0	0		
	l		paid to or for members (Part IX, column (A), line 4)			04.440.5	0	0		
Expenses		•	other compensation, employee benefits (Part IX, column (A), lines nal fundraising fees (Part IX, column (A), line 11e)	•		94,140,5		87,474,109 599,996		
<u>e</u>	١.		raising expenses (Part IX, column (D), line 25) ▶0	•		423,0	,00	355,550		
핓	l		penses (Part IX, column (A), lines 11a–11d, 11f–24e)	_		81,327,5	577	86,739,586		
	l		enses Add lines 13-17 (must equal Part IX, column (A), line 25)			175,893,1	.00	174,813,691		
	19 F	Revenue	less expenses Subtract line 18 from line 12			-1,774,0	10	3,267,769		
Net Assets or Fund Balances					Beginning	of Current Y	ear	End of Year		
alar	20 -	Total ass	ets (Part X, line 16)			74,522,9	949	76,089,193		
E B	21	Total liab	ılıtıes (Part X, lıne 26)			118,319,4	127	111,693,338		
Ž 🖺	22 1	Net asset	s or fund balances Subtract line 21 from line 20			-43,796,4	178	-35,604,145		
	t II		ature Block erjury, I declare that I have examined this return, including accom					the best of my		
nowl		and belie	f, it is true, correct, and complete Declaration of preparer (other t							
		Signati	ure of officer		2017 Date	7-11-13		_		
Sign Here		ľ			Date					
iere	•		Harrell SVP, CFO & CIO r print name and title							
		 P	rınt/Type preparer's name Preparer's signature	Dá	ate		PTIN			
Paic	t](ennifer Rhoderick Jennifer Rhoderick			ck LJ If F employed	00395735	<u> </u>		
	are	' ⊢	irm's name Ernst and Young US LLP		Firm	's EIN ▶ 34-				
	Onl		ırm's address ► 111 Monument Cırcle Ste 4000		Phor	ne no (317) 6	581-7000			
_			Indianapolis, IN 46204							
1ay t	he IRS	discuss	this return with the preparer shown above? (see instructions) .				✓ Y	'es 🗌 No		

Cat No 11282Y

Form **990** (2016)

Form	990 (20	016)				Page 2
Par	t III	Statement	of Program Service Acc	complishments		
		Check if Schee	dule O contains a response or	note to any line in this Part III .		🗹
1	Briefly		rganization's mission			
				nation's business community by an posals to foster the development of		ocial issues and by helping
2		-	, - ,	gram services during the year whic		□ Yes ☑ No
	If "Yes	." describe the	se new services on Schedule	0		
3	Did the	e organization :	cease conducting, or make si	gnificant changes in how it conducts	s, any program	
	service	es?				🗌 Yes 🗹 No
	If "Yes	," describe the	se changes on Schedule O			
4	Section	n 501(c)(3) an		nplishments for each of its three lar required to report the amount of g service reported		
4a	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Ad	ditional Data				
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Ad	ditional Data				
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	See Ad	ditional Data				
	(Code) (Expenses \$	including grants of \$) (Revenue \$)
	Recruit	and retain memb	pers and coordinate member relati	ons		
4d	Other	program servic	tes (Describe in Schedule O)			
	(Exper	nses \$	including	grants of \$) (Revenue \$)
4e	Total	program serv	rice expenses ▶			

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 💆

b Was the organization included in consolidated, independent audited financial statements for the tax year?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 为

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States? .

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

Yes 6

7

R

9

10

11a

11b

11c

11d

11e

11f

12a

12b

13

14a

14h

15

16

17

18

19

Yes

Yes

Yes

Yes

Yes

Yes

Yes

Nο

Nο

Nο

Nο

Nο

Νo

Nο

Nο

No

No

No

Nο

No

Nο

Form **990** (2016)

Page 3

or X as applicable

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

to provide advice on the distribution or investment of amounts in such funds or accounts? Did the organization receive or hold a conservation easement, including easements to preserve open space, 26

27

29

31

33

34

36

37

Form 990 (2016)						
Par	Checklist of Required Schedules (continued)					
			Yes	No		
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No		
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b				
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No		
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes			
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and	24		No		

	Column (A), line 2. If Test, Complete Schedule 1, Farts 1 and 111			
3	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
4a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a		ı
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?			

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 🔧 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 🛸

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

24b

24c

24d

25a

25b

26

27

28a

28b

28c

29

30

31

32

33

34

35a

35b

36

37

38

Yes

Yes

Yes

Yes

Yes

Form 990 (2016)

Νo

No

Νo

Νo

Nο

Nο

Nο

Nο

Nο

	t V Statements Regarding Other IRS Filings and Tax Compliance			Page 3
Par	Check if Schedule O contains a response or note to any line in this Part V			~
	Check if Schedule O contains a response of note to any line in this Part V	•	Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 357		103	110
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
·	(gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and			
	Tax Statements, filed for the calendar year ending with or within the year covered by this return			
h	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of $$1,000$ or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country ►IN			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
h	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were			
b	not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services	7a		
	provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
		1		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	_		
£	Did the everywhelm divine the year may promy be directly as indirectly an a neground honefit contract?	7e 7f		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	-'-		
y	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form			
	1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during			
	the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter]		
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources]		
	against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
12				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for			
	additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		•
•			orm 99	0 (2016

	990 (2010)			Page C
Par	Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No	" respo	nse to li	nes
	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions			
	Check if Schedule O contains a response or note to any line in this Part VI			✓
Se	ction A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year 111		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 109			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8 b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Code	₽.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done.	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt			
	status with respect to such arrangements?	16b	Yes	
	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Own website Another's website Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records Stan M Harrell 1615 H Street NW Washington, DC 200622000 (202) 463-5590			

orm 990 (2	2016)	Page 7
Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors	
	Check if Schedule O contains a response or note to any line in this Part VII	
Section	A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees	
La Complete	e this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's	tax

year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

(A)

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C)

(D)

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest compensated employee Individual trustee or director Former organizations MISC) related Institutional Trustee below dotted employee organizations line) See Additional Data Table

(F)

(E)

3941 Legacy Drive Suite 204 Plano, TX 75023

compensation from the organization ▶ 54

Form 990 (2016)													Page 8
Part VII Section A. Officers, Direct	tors, Trustee	s, Key	Emp!	loye	es,	and	High	nest Cor	npensat	ed Employees	(con	itinued)	
(A) Name and Title	(B) Average hours per week (list any hours	than c	one bo	ox, u an off tor/tr	t che unles ficer		son a	Repo compe fron organiza	ortable ensation the ation (W-		rtable Est nsation amou related comp tions (W- fro) ated of other sation the
	for related organizations below dotted line)		Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/105.	9-MISC)	2/1099-MISC	-)	organizat relat organiza	ed
See Additional Data Table				H			#						
		 	-	\sqcup		-	<u> </u>	-			\dashv		
			<u> </u>			_	+				1		
			-	\vdash	\vdash		+				\dashv		
											\exists		
		<u> </u>	<u> </u>			<u> </u>	<u> </u>			<u></u>			
1b Sub-Total				<u> </u>	Ш	<u> </u>	-				\perp		
c Total from continuation sheets to P d Total (add lines 1b and 1c)	Part VII, Sectio	on A.			· _	>	_	24,5	578,213		0		1,101,119
Total number of individuals (including of reportable compensation from the			e liste	ed al	DOV€	∍) who	> rec€	eived mor	re than \$:	100,000			
	- Jungton								to	·		Yes	No
3 Did the organization list any former line 1a? If "Yes," complete Schedule	J for such individ	dual .	•	•	•	•	•	• •		· · ·	3		No
For any individual listed on line 1a, is organization and related organization individual	s the sum of reponse greater than s	ortable (\$150,00 • •	comp 0? <i>If</i>	ensa "Yes	.tion ," c:	and o	other te Sc	compens	sation froi for such	m the	4	Yes	
5 Did any person listed on line 1a recei services rendered to the organization										dividual for	5	1	No
Section B. Independent Contract	tors		—	—	—		—						
Complete this table for your five high from the organization Report compe	hest compensate										mpei	nsation	
Name	(A) and business addre	.966							 Des	(B) cription of services		(C Comper	
Something Else Strategies LLC	dilu business u	255							Advertising				,400,000
112 Lantern Ridge Drive Easley, SC 29642													
Revolution Agency 1020 Princess Street		_	_		_	_	_	_	Advertising	services	_	9	,204,150
Alexandria, VA 22314 R Street Films									Advertising	services		4	,500,000
1626 Belle View Blvd Alexandria, VA 22307 Hunton & Williams									l egal and i	public relations servi	205		937,343
2200 Pennsylvania Ave NW Washington, DC 20037									Lega, a	Judic relations	Les		337 ₁ 3
Glass House Strategy Inc									Advertising	j services			797,550

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Part \	<u> </u>	Statement of	Revenue									- Tage 3
				a respo	onse or note to any	line in t	this Part VIII					🗆
						((A) revenue	Re e fı	(B) elated or exempt unction	Uni bu	(C) related siness venue	(D) Revenue excluded from tax under sections
	1a	Federated campaig	ns	1a				re	evenue			512-514
nts nts		• Membership dues		1b	6,978,388							
Contributions, Gifts, Grants and Other Similar Amounts		Fundraising events		1c	I							
S. G		d Related organizatio		1d	51,093							
護屋		Government grants (co			J 31,093							
s, (1e	<u> </u>							
ion	1	 All other contributions, and similar amounts n 		1f	161,310,414							
bat the	١,	above Noncash contribution	ne included									
Contributions, Gifts, Grants and Other Similar Amounts	'	in lines 1a-1f \$	ons included									
a Co	h	Total.Add lines 1a-1	.f		•	16	8,339,895					
					Business		, ,					
202	2a	Sponsorships/royalties				900099	1,4	91,787	1,491	,787		
ag	b	Meetings				900099	5.	29,453	529	,453		
3	C	Advertising				541800		55,751			365,7	51
<u> </u>		Publication sales				511190		51,487	351	,487	20.1	F0
Ē	е	Sales promotion effort				900099		28,150 21,669	21	,669	28,1	50
Program Service Revenue	f	All other program se	rvice revenue			20.207		21,009	21	,009		
Ě	g.	Total.Add lines 2a-2f	f		▶	88,297						
		Investment income (ii	_	-	interest, and other		8,608					8,608
		imilar amounts). Income from investm			and proceeds			1				8,000
		Royalties		- Inpt b	ond proceeds							
			(ı) Rea	 	(II) Personal							
	6a	Gross rents			. ,	1						
		Less rental expenses	3	325,895 0		4						
	D	Less Telltal expenses		U	110,779							
	c	Rental income or (loss)	3	325,895	0	1						
	А	Net rental income o	r (loss)			1	325,895	5				325,895
		i ivee remai income o	(i) Securit	ies.	(II) Other		•					
	7a	Gross amount from sales of	(1)		(11)	1						
		assets other than inventory										
	L	Less cost or				-						
	J	other basis and sales expenses										
	c	Gain or (loss)				1						
	d	Net gain or (loss) .			>	<u> </u>						
_	8a	Gross income from for (not including \$		ents of								
Other Revenue		contributions reporte	ed on line 1c)									
₹ 		See Part IV, line 18		a		1						
ď		Less direct expense		b								
hei		Net income or (loss) Gross income from g			ents •	1						
5		See Part IV, line 19										
				а								
		Less direct expense		b								
		Net income or (loss) Gross sales of invent		activit	nes ▶	1						
	106	returns and allowand	ces									
				а								
	b	Less cost of goods s	sold	b								
ŀ	С	Net income or (loss) Miscellaneous		inven	tory ▶ Business Code							
	11	^a Affiliate admin char			561000	-	6,618,76	5	6,618,765			
		-Anniate admin char	ge				5,525,75		0,010,00			
	b							-				
	U	•										
	_											
	C											
	_	All II										
		All other revenue . Total. Add lines 11a				-						
					•		6,618,76	5				
	12	Total revenue. See	Instructions	<u> </u>	· · · · ·		178,081,460		9,013,161		393,901	
												Form 990 (2016)

Form 990 (2016)				Page 10
Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	nizations must com	plete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX		<u></u>	🗆
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
2 Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	18,346,421			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	55,794,286			
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	9,277,898			
9 Other employee benefits				
10 Payroll taxes	4,055,504			
11 Fees for services (non-employees)				
a Management	2,628,657			
b Legal	1,492,830			
c Accounting	588,339			
d Lobbying	8,893,092			
e Professional fundraising services See Part IV, line 17	599,996			
f Investment management fees				
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	8,969,616			
12 Advertising and promotion	26,640,727			
13 Office expenses	4,302,109			
14 Information technology	7,643,129			
15 Royalties				
16 Occupancy	6,148,792			
17 Travel	7,845,548			
18 Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	5,620,026			
20 Interest	804,382			
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	2,619,382			
23 Insurance				
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a Contr to other orgs	1,806,445			
b Contr to affiliates	543,719			
c Bad debt expense	184,917			
d Taxes	7,876			
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	174,813,691			
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

1	Cash–non-interest-bearing	15,791,384	1	20,526,421
2	Savings and temporary cash investments	2,873,413	2	2,882,022
3	Pledges and grants receivable, net	41,579,177	3	40,625,473
4	Accounts receivable, net	74,894	4	437,429
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, and contributing employers and sponsoring organizations of section $501(c)(9)$		6	

1,382,743

10,235,105

0

89.078.794

111,693,338

-132,313,484

96,709,339

-35,604,145

76.089.193

Form **990** (2016)

	l	•					
	5	Loans and other receivables from current and fo trustees, key employees, and highest compensa II of Schedule L				5	
	6	Loans and other receivables from other disqualif section 4958(f)(1)), persons described in section contributing employers and sponsoring organizations (voluntary employees' beneficiary organizations (Part II of Schedule L	n 49 ⁵ 8 tions c	(c)(3)(B), and of section 501(c)(9)		6	
ets	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
A	9	Prepaid expenses and deferred charges			1,349,594	9	
	10a	Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D.	10a	41,706,500			

10b

Less accumulated depreciation

Investments—publicly traded securities

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958),

check here > and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . .

Paid-in or capital surplus, or land, building or equipment fund .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Investments—other securities See Part IV, line 11 .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

11

12

20

21

23

24

26

27

28

29

30

31

32

33

34

Liabilities 22

Fund Balances

Assets or

Net

13	Investments—program-related See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets See Part IV, line 11		15	
16	Total assets.Add lines 1 through 15 (must equal line 34)	74,522,949	16	76,089,193
17	Accounts payable and accrued expenses	21,451,177	17	21,649,431
18	Grants payable		18	
19	Deferred revenue	150,750	19	965,113

31,471,395

12,854,487

10c

11

12

20

21

22

23

24

25

26

27

28

29

30

31

32

33

34

4.263.268

92,454,232

118,319,427

-139,304,431

95.507.953

-43,796,478

74.522.949

2c

3a

3b

Yes

Nο

Form 990 (2016)

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

Additional Data

Software ID: Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

Form 990 (2016)

Form 990, Part III, Line 4a:

Research and track issues affecting the business community and support pro-business legislation, regulations, and political activities

Enhance the competitiveness of business in the global marketplace Lobby for business' trade agendas and manage programs that educate American companies about trade

Form 990, Part III, Line 4b:

opportunites

Form 990, Part III, Line 4c: Work closely with associations and state and local chambers of commerce to build awareness of and involvement in top policy issues and generate grassroots momentum

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Office Highest comper employee Former Individual trusts or director key employee Institutional organizations MISC) MISC) related below dotted organizations line)

		1.	्री सं		ടങ്ക്			
Andrew Abboud	1 00	l				0	0	
Director		_ ^						
Robert O Agbede	1 00	l				0	0	

Х

Х

Х

Х

Х

Χ

Х

Х

0

0

1 00

1 00

1 00

1 00

1 00

1 00

......

......

......

......

......

......

Director					
Robert O Agbede	1 00	×			
Director		_ ^			
Harry C Alford	1 00	x			
Director		_ ^			
Anthony 1 Allott	1 00				

Anthony J Allott

Stewart Alvarez

Lee R Anderson Sr

Scott Anderson

John W Bachmann

Treasurer/Director

Richard H Bagger

Director

Director

Director

Director

Director

Director

Arnold Baker

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations organization from the for related (W-2/1099-(W-2/1099organization and Highest compensati Former Individual trustee or director Key employee Institutional MISC) organizations MISC) related below dotted organizations line) Truste

			1		<u></u>			
Gene Barr	1 00	×				0	0	
Director		_ ^				•		
Hector V Barreto	1 00	l				0	0	
Director		_ ^				0	0	
Lane Beattie	1 00					0		
Director		^				U	0	

Hector V Barreto	1 00	×			0	0	
Director		^					
Lane Beattie	1 00	×			0	0	
Director		^			Ĭ		
Kathy G Beckett	1 00	V				0	
Dırector		^			0	0	

Director		^			0	U	U
Kathy G Beckett	1 00	Х			0	0	0
Director		^				Ů	
Thomas D Bell Jr	1 00	v			0	0	0
Director		^				Ŭ	, , , , , , , , , , , , , , , , , , ,
John F Biagas	1 00	v					

Director		^			Į ,	0	
Thomas D Bell Jr	1 00	×			0	0	0
Director		,,			Ţ		
John F Biagas	1 00	×			0	0	0
Director		^			Ĭ		

Director		,					
John F Biagas	1 00	×			0	0	0
Director		,			,	,	
Michelle H Browdy	1 00						

0

0

0

0

0

1 00

1 00

1 00

Х

Χ

Х

......

......

......

Director

Director

Director

Director

Chuck Brymer

Kane Calamarı

John Cannon

Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099-Highest comp employee organization and Individual to or director Office Former Key employe Institutiona organizations MISC) MISC) related below dotted organizations line)

		Stee	Trustee	ė	pensated			
James Carroll	1 00	×				0	0	
Director		,						

Х

Х

Х

Х

Х

Х

Χ

Х

Х

Х

0

1 00

1 00

1 00

1 00

1 00

1 00

1 00

1 00

......

......

................

......

......

...............

......

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

James Carroll	1 00	x		
Director		,,		
Norman C Chambers	1 00	v		
Director		_ ^		

James W Cicconi

Director

Director

Director

Director

Ken W Cole

Adam Cooper

Charles Copeland

Joseph W Craft III

Steven Davis

Ralph de la Torre

Nicholas J DeJuliis

Director

Director

Reg Vice Chair South Cent/Dir

Reg Vice Chair Great Lakes/Dir

Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensate Former Individual trustee or director Key employee Institutional MISC) related organizations MISC) director below dotted organizations line) Trustee

5,614,884

31,487

0

0

0

0

				ث			
Brackett Denniston III	1 00	I ↓			0	0	
Director		_ ^				Ü	
Wayne S DeVeydt	1 00	×			0	0	
Director		^				Ŭ	
Maura W Donahue	1 00	×			0	O	
Director		^			Ĭ		

Х

Х

Х

Х

Χ

Х

Х

1 00

1 00

1 00

1 00

1 00

1 00

......

......

......

......

......

......

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Director					
Maura W Donahue	1 00	х			
Director		,,			
「homas J Donohue	40 00	X	x		
Pres & CEO/Director	1 00	,,	''		

Michael L Ducker

Chairman/Director

Fuad El-Hibri

Patricia Elizondo

David R Emery

Robert D Fatovic

Patrick M Finken

Director

Director

Director

Director

Director

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours and a director/trustee) organizations organization from the for related (W-2/1099-(W-2/1099organization and Highest compen Office Former Individual truste or director Key employee Institutional MISC) related organizations MISC) below dotted organizations line)

		i.	डोस- डोस-		ารสะป			
Michael Flannigan Director	1 00	×				0	0	
Lisa Flavin Director	1 00	×				0	0	
Mark D French Director	1 00	x				0	0	

Mark D French	1 00	×			0	0	
Director		^					
Lance M Fritz	1 00	×			0	0	
Director		_ ^					
Craig L Fuller	1 00	×			0	0	

Director							
Lance M Fritz	1 00				0	0	
Director		_ ^				0	
Craig L Fuller	1 00				0	0	
Director						, and the second	
Bruce A Gates	1 00						

Х

Х

Χ

Х

0

0

0

0

0

......

......

......

......

......

1 00

1 00 1 00

1 00

1 00

Director

Director

Director

Director

Director

HP Goldfield

Michael J Graff

Ernest Green Jr

Bradley M Halverson

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent, Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensated employee Former Individual trustee or director Institutional MISC) organizations MISC) related director below dotted organizations employee line) Trustee

James A Hixon	1 00	×			0	0	0
Director		^				0	
Scott L Holman Sr	1 00	v			0	0	0
Director		^				9	
John L Hopkins	1 00		v		0	0	

Χ

Х

Х

Х

Х

Χ

Х

0

0

1 00

1 00

1 00

1 00

1 00

1 00

......

................

......

......

...............

......

Director		
John L Hopkins	1 00	
Vice Chairman/Director		
CA Howlett	1 00	

Director

Director

Director

Director

Director

Director

Fred Kaiser

Gregory Irace

David Jacobson

Boland T Jones

Paul W Jones

Reg Vice Chair East/Dir

Jan Jones Blackhurst

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours and a director/trustee) organizations organization from the for related (W-2/1099-(W-2/1099organization and Highest comper employee Office Former Individual trust or director Key employee Institutional organizations MISC) MISC) related below dotted organizations line) ∄

		T.) इ.स.च्य		nsated			
Charles J Kalil Director	1 00	×				0	0	
Frederick Kempe Director	1 00	×				0	0	
Philip D Kennedy	1 00							

		Х	l	l	l	l	lo	n	
Director							Ĭ		
Philip D Kennedy	1 00	x					0	0	
Director		^							
Raymond F Kerins Jr	1 00	X					0	0	
Director									
	1 00								

1 00

1 00

29 00

2 00 1 00

Х

Х

Χ

Х

......

......

......

......

Laura Lane

Elaine R Leavenworth

Director/Consultant

Hank Linginfelter

Director

Director

Director

Greg Lebedev

Philip D Kennedy	1 00	l 🗸			n	0	
Director		_ ^			0		
Raymond F Kerins Jr	1 00	×			0	0	
Director		^			0		
Paul J Klaassen	1 00	,,					
Diversities		×			U	ľ	

Philip D Kennedy	1 00						
Director		_ ^			٥	0	
Raymond F Kerins Jr	1 00	l 🗸			0	0	0
Director		_ ^			Ĭ		
Paul J Klaassen	1 00						
	•••••	X			0	0	0

							l	
lymond F Kerins Jr	1 00				0	0	0	
rector								
ul J Klaassen	1 00				0	0	0	
rector		^			3			
	1 00							

240,000

0

0

0

-2,300

Birector							
Paul J Klaassen	1 00	x			0	0	0
Director		,,			Ţ		
Jessie J Knight Jr	1 00	×			0	0	0
Director		^`			ľ	Ĭ	Ü

Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest cor individual to or director Office Former Institutiona organizations MISC) MISC) related below dotted emplo organizations line)

		คลุยน) Trustee		,ee,	mpensated			
William G Little	1 00	V					0	0	
Director	1 00	^					o o	٥	
Christopher B Lofgren PhD	1 00	I ↓					0	0	
D b		I ^	I	ıl			l "	l '	l

Х

Х

Х

Х

Х

Χ

Х

Х

0

0

William G Little	1 00	×			0	
Director	1 00	l				
Christopher B Lofgren PhD	1 00	×			0	
Director		.,				
Tamara L Lundgren	1 00					

1 00

1 00

1 00

1 00

1 00

1 00

1 00

......

......

......

......

......

......

......

Chairman Exec Comm/Dir

Andrew D Lundquist

Director

Director

Director

Director

Director

Director

Rance C Miles

Phillip May

Edward McCov

Thomas V McKernan

Richard L McNeel

James W Mendenhall

Rea Vice Chair Southwest/Dir

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Officer Highest compensatemplovee Former Individual trustee or director Institutional organizations MISC) MISC) related director. below dotted organizations employee line)

1 00

1 00

1 00

1 00

1 00

1 00

1 00

1 00

1 00

1 00

......

................

......

......

...............

......

Χ

Х

Х

Х

Х

Х

Х

Χ

Х

Х

0

0

......

.

Darlene M Miller

Robert S Milligan

Rea Vice Chr Mdwst/Dir

......

Dayton H Molendorp

Director

Director

Director

Director

Director

Director

Director

Director

Mark S Ordan

Daniel F Packer

Susan K Neely

George Nichols III

C Howard Nve

Brian O'Hara

Karen M Olson Beenken

Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer from related week (list from the compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Office Highest compens Former Individual trustee or director key employee Institutional organizations MISC) MISC) related below dotted organizations line) ⇉

			र्वे र		sated			
Manuel J Perez de la Mesa	1 00	×				0	0	
Director		.,				Ţ		
Wolfgang G Pordzık	1 00	X				0	0	
Director		^					0	
James M Power	1 00							

Х

Х

Х

Х

Х

Χ

Х

0

1 00

1 00

1 00

1 00

1 00

1 00

......

......

......

......

......

......

Manuel 3 Ferez de la Mesa		×		
Director		^		
Wolfgang G Pordzık	1 00	×		
Director		^		
James M Power	1 00	×		
Director		^		
Randal K Quarles	1 00			

Director

Director

Director

Director

Director

Director

Director

Jeffrey K Rageth

C Clayton Reason

Matthew K Rose

John Ruan III

Kim T Rumph

Martin H Richenhagen

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Highest compensation Individual tru or director Former Key employe Institutiona MISC) organizations MISC) related below dotted organizations line)

		istee	Trustee	Ď	pensated			
Edward B Rust Jr	1 00	×				0	0	
Director		^						
Tracy G Schmidt	1 00	×				0	0	
Director						Ĭ	Ĭ	

			ı	l		l	1 1			
Tracy G Schmidt	1 00	_v						0	0	
Director		^								
David T Seaton	1 00	×						0	0	
Director		^								
Gerald L Shaheen	1 00	x		×				0	0	

Director							
David T Seaton	1 00	x			0	0	
Director		χ.			,	3	
Gerald L Shaheen	1 00	>	\ \		0	0	
Reg Vice Chr West/Dir		^	×		U	0	
	1.00						

David 1 Scaton		l x			l n	l n	l n
Director		_ ^					
Gerald L Shaheen	1 00	V	v		0	0	
Reg Vice Chr West/Dir		_ ^	^		0	0	
Donald J Shepard	1 00	v			0	0	0
Director	1 00	_ ^			Ĭ	٥	ľ

Gerald E Shalleen		l x	l x l		l n	٥	l n
Reg Vice Chr West/Dir		,	^			Ū	
Donald J Shepard	1 00	×			0	0	0
Director	1 00	,				Ů	
Eric Silagy	1 00	l					
		1 V		 ı	 ı ∩	ı ∩	۸

0

0

0

1 00

1 00

1 00

1 00

Х

Х

Χ

Х

......

......

......

......

Director

Director

Director

Director

Director

Rajendra Singh

Suzanne Sitherwood

Christel Slaughter PhD

Edgar L Smith Jr

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099-Highest compo organization and Individual to or director Office Former Key employee Institutional organizations MISC) MISC) related below dotted organizations line)

) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	rustee		ensated				
Paul S Speranza Jr	1 00						0	0	
Director								,	
Charles R Stamp Jr	1 00						0	0	
Director		I ^	1	l		l	I		

Director		_ ^				
Charles R Stamp Jr	1 00	×			0	
Director					Ů	
James E Stephenson	1 00	×			0	
Director		^			 	

......

......

......

......

......

......

1 00

1 00

1 00

1 00

1 00

Director

Director

Director

Director

Director

Director

Mick Truitt

Frank C Sullivan

Richard J Tobin

Harold Turner Jr

Brandon W Sweitzer

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

arles R Stamp Jr	1 00	×					0	0	İ
rector		^					5	3	
mes E Stephenson	1 00	x					0	0	
rector		~					0	0	
nthia Stinger	1 00	· ·					0	0	
•••••••••••••••••••••••••••••••••••••••		_ ^	l	i I	i I		l o	l o	1

Х

Х

Х

Х

Χ

Х

0

Director		^					0
James E Stephenson	1 00	×			0	0	0
Director		^				Ĭ	Ů
Cynthia Stinger	1 00	×			0	0	0
Director							
Richard K Studley	1 00						

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099-Highest com employee organization and Individual to or director Former Institutiona organizations MISC) MISC) related below dotted organizations employ line)

		netee.	Trustee	ee ee	pensated				
Maxine Turner Director	1 00	×					0	0	0
Joseph B Ucuzoglu	1 00	х					0	0	C
Director									

Joseph B Ucuzoglu	1 00	l 🗸						_	,	
Director		_ ^								
Steve Van Andel	1 00	×		x				0	0	
Chair Comp Comm/Director		_ ^								
Frank L VanderSloot	1 00	×		x				0	0	
		I ^`	I	I ^	1 1	l	I	ľ	ľ	1

Х

Х

Х

Χ

Х

Х

1 00

1 00

1 00

1 00

1 00

......

......

......

......

......

Director

Director

Director

Director

Director

Edward Wanandi

Mark E Watson III

Thomas J Wilson

Joan Woodward

Christopher C Womack

Reg Vice Chair Southeast/Dir

Director							
Steve Van Andel	1 00	×	v		0	0	0
Chair Comp Comm/Director		^				U	
Frank L VanderSloot	1 00		x		0	0	0
Reg Vice Chr Nrwest/Dir		_ ^				Ĭ	0
LeRoy Walker Jr	1 00				0	0	0

0

0

0

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and 우리 등 요즘 함께 감 organizations MISC) MISC) organizations

1 00 40 00

1 00 40 00

1 00 34 00

6 00 40 00

1 00 40 00

40 00

40.00

40 00

......

......

......

......

.

Х

Х

Х

Х

Х

Х

Х

Х

	below dotted line)	dividual trustee director	ostitutional Trustee	fice:	y employee	ghest compensated iplovee	หกาษา	
Elanna S Yalow	1 00	×						l
Director		^						
Lily Fu Claffee	30 00							ĺ
			l	Ιx	l	1		Ĺ

SVP, Gnl Cnsl/CLO & Secry

......

Stan M Harrell

SVP, CFO & CIO

Myron Brilliant

EVP & Head Intl

Suzanne P Clark

Shannon D DiBari

Robert J Engstrom

Robert B Josten

EVP, Govt Affairs

Agnes Warfield-Blanc

SVP, Dev and Fund

President, USIBC

Mukesh Aghi

Chief Operating Officer

SVP Pol Affrs & Fed Rel

Sr Exec VP

1,329,488

781,515

1,793,584

1,613,456

1,278,510

533,137

2,699,563

3,655,757

580,444

(F)

related

48,032

157,660

173,910

85,449

188,684

86,247

-80,841

54,804

52,117

0

0

0

0

0

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation and a director/trustee) from the any hours organization organizations

	a,				,		′	0.94	(1)	
	for related organizations below dotted line)		Institutional Trustee	Officer	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Thomas J Collamore	40 00					×		1,258,172	0	58,015
SVP, Comm & Strategy, Cnsl										

		al trustee tor	onal Trustee	eeiole	compensated			
Thomas J Collamore	40 00				V	1,258,172	0	58
SVP, Comm & Strategy, Cnsl					^	1,238,172	٥	30
John W Howard	40 00				v	661,453	0	4:
SVP, Congres & Pub Affairs						001,433	0	4.

				L L			
Thomas J Collamore	40 00			×	1,258,172	0	58,
SVP, Comm & Strategy, Cnsl				^	1,250,172]
John W Howard	40 00			×	661,453	0	41,
SVP Congres & Pub Affairs				l ^	001,133	Ĭ	i - ' - '

SVP, Comm & Strategy, Cnsl	•••••			×	1,258,172	0	58
John W Howard	40 00			×	661,453	0	41
SVP, Congres & Pub Affairs				'`			'

SVF, Collini & Strategy, Clisi							
John W Howard SVP, Congres & Pub Affairs	40 00			х	661,453	0	
	40.00						

40 00

......

David T Hirschmann

Pres/CEO, CCMC/GIPC/C Tec

John W Howard	40 00						
SVP, Congres & Pub Affairs	•••••			X	661,453	0	41,211
Karen A Harbert	40 00						

Karen A Harbert	40 00								
					Х		1,080,622	0	52,006
Pres & CEO Energy Inst		l	l	I					

Χ

1,457,628

154,638

Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.

Section 527 organizations Complete Part I-A only

Political Campaign and Lobbying Activities

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

OMB No 1545-0047

DLN: 93493317032677

Department of the Treasury Internal Revenue Service

EZ)

SCHEDULE C (Form 990 or 990-

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Finformation about Schedule C (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990.

If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

• Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B

If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

 Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** Chamber of Commerce of the USA 53-0045720 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV Political expenditures 28,370,467 3 Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). 1 Enter the amount of any excise tax incurred by the organization under section 4955 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? ☐ Yes If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). 28,280,467 Enter the amount directly expended by the filing organization for section 527 exempt function activities 1 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 90,000 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 28,370,467 Did the filing organization fileForm 1120-POL for this year? ✓ Yes 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-(1) Republican State Leadership Committee 05-0532524 1201 F ST NW 15,000 Washington, DC 20004 2 3

Cat No 50084S

Schedule C (Form 990 or 990-EZ) 2016

Lobbying nontaxable amount

Grassroots nontaxable amount

Grassroots lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e))

Lobbying ceiling amount (150% of line 2a, column(e))

Total lobbying expenditures

2a

Schedule C (Form 990 or 990-EZ) 2016

(b)

activity		Yes	No	Amour	nt
	ng the year, did the filing organization attempt to influence foreign, national, state or local legislation, ding any attempt to influence public opinion on a legislative matter or referendum, through the use of				
a Volur	nteers?				
b Paid	staff or management (include compensation in expenses reported on lines 1c through 1i)?				
	a advertisements?				
d Mailii	ngs to members, legislators, or the public?				
e Publi	cations, or published or broadcast statements?				
f Gran	ts to other organizations for lobbying purposes?				
g Direc	t contact with legislators, their staffs, government officials, or a legislative body?				-
h Rallie	es, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i Othe	r activities?				
j Total	Add lines 1c through 1i				-
.a. Did t	he activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b If "Ye	es," enter the amount of any tax incurred under section 4912				
c If "Ye	es," enter the amount of any tax incurred by organization managers under section 4912				
d If the	e filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Part III-	Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	(5), o	r sectio	n 501(c	:)
				Yes	No
	e substantially all (90% or more) dues received nondeductible by members?			1	No
	he organization make only in-house lobbying expenditures of \$2,000 or less?			2	No
3 Did t	he organization agree to carry over lobbying and political expenditures from the prior year?			3 Yes	
Part III-	Complete if the organization is exempt under section 501(c)(4), section 501(c)(and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part answered "Yes." answered "Yes."	ÌΙΪ́-Α,		is	
	on 162(e) nondeductible lobbying and political expenditures (do not include amounts of political	1	 	159,3	32,13
	enses for which the section 527(f) tax was paid).				
-	ent year	2a		76,1	.51,29
a Curre	yover from last year	2b		-89,9	52,90
		$\overline{}$		12.0	01,60
	,	2c	1	-13,6	,
b Carryc Total	,	2c 3			43,45
b Carryc Total3 Aggra4 If no the o		3			
b Carryc Total3 Aggree4 If no the o expe	egate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues tices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does organization agree to carryover to the reasonable estimate of nondeductible lobbying and political				, 343,45

Explanation

The Chamber engaged in public education activities in support of its mission, which includes advancing the

interests and concerns of business, economic growth, and the free enterprise system. In pursuit of these goals, the Chamber spends funds directly, or works with other organizations with similar missions.

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Return Reference

Part I-A and Part I-C

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE D**

(Form 990)

Department of the Treasury

Internal Revenue Service

As Filed Data -

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493317032677 OMB No 1545-0047

Open to Public Inspection

	me of the organization Imber of Commerce of the USA				Emplo	yer identificatio	on num	ber
					53-004			
Pa	Organizations Maintaining Donor Complete if the organization answere				s or Acco	unts.		
	complete if the organization answere	(a) Donor advised			(b) Fu	ınds and other ac	counts	
1	Total number at end of year				(-)			
2	Aggregate value of contributions to (during year)							
3	Aggregate value of grants from (during year)							
4	Aggregate value at end of year							
5	Did the organization inform all donors and donor funds are the organization's property, subject to t				advised		Yes	□ No
6	Did the organization inform all grantees, donors, used only for charitable purposes and not for the conferring impermissible private benefit?					oose	Yes	□ No
Pa	rt II Conservation Easements. Complet	e if the organization a	nswer	ed "Yes" on F	orm 990, I	Part IV, line 7.		
1	Purpose(s) of conservation easements held by the	e organization (check all	that ap	ply)				
	\square Preservation of land for public use (e g , rec	reation or education)		Preservation of	an historica	ally important land	d area	
	Protection of natural habitat			Preservation of	a certified l	nistoric structure		
	Preservation of open space							
2	Complete lines 2a through 2d if the organization heasement on the last day of the tax year	held a qualified conserva	tion cor	ntribution in the	form of a <u>c</u>	onservation Held at the End	l of the	Year
а	Total number of conservation easements				2a			
b	Total acreage restricted by conservation easemen	ts			2b			
c	Number of conservation easements on a certified	historic structure include	d ın (a)		2c			
d	Number of conservation easements included in (c) structure listed in the National Register) acquired after 8/17/06,	and no	ot on a historic	2d			
3	Number of conservation easements modified, trar tax year ▶	nsferred, released, exting	uished	, or terminated	by the orga	nızatıon durıng th	e	
4	Number of states where property subject to conse	ervation easement is loca	ted ►_		_			
5	Does the organization have a written policy regard and enforcement of the conservation easements i		ing, ins	spection, handlii	ng of violati	ons,		No
6	Staff and volunteer hours devoted to monitoring,	inspecting, handling of v	iolation	s, and enforcing	g conservati	on easements du	rıng the	year
7	Amount of expenses incurred in monitoring, inspe	ecting, handling of violation	ons, an	d enforcing con	servation ea	asements during t	he year	
8	Does each conservation easement reported on lin	e 2(d) above satisfy the	require	ments of section	n 170(h)(4)	(B)(ı)		
	and section 170(h)(4)(B)(II)?					☐ Yes		No
9	In Part XIII, describe how the organization report balance sheet, and include, if applicable, the text the organization's accounting for conservation eas	of the footnote to the or						
Pai	Organizations Maintaining Collect Complete if the organization answere	tions of Art, Historic			ther Sim	ilar Assets.		
1a	If the organization elected, as permitted under SF art, historical treasures, or other similar assets he provide, in Part XIII, the text of the footnote to it.	eld for public exhibition, e	education	on, or research	ın furtheran			of
b	If the organization elected, as permitted under SF historical treasures, or other similar assets held for following amounts relating to these items	FAS 116 (ASC 958), to re	port ın	its revenue stat	tement and			
((i) Revenue included on Form 990, Part VIII, line 1					> \$		
(ii)Assets included in Form 990, Part X					▶ \$		
2	If the organization received or held works of art, following amounts required to be reported under				inancial gail	n, provide the		
а	Revenue included on Form 990, Part VIII, line 1					> \$		
b	Assets included in Form 990, Part X					> \$		
For	Paperwork Reduction Act Notice, see the Instr	uctions for Form 990.		Cat 1	No. 52283D	Schedule D (Form 9	90) 2016

d Equipment .

	dule D (Form 990) 2016									Page 2
Par	t IIII Organizations Maintaining Co	lections of Art,	Histori	cal Tr	easures	s, or Other	Similar As	sets (conti	nued)	
3	Using the organization's acquisition, accessio items (check all that apply)	n, and other record	ls, check	any of	the follow	ing that are a	significant u	se of its coll	ection	
а	Public exhibition		d		Loan or e	exchange prog	rams			
b	Scholarly research		e		Other					
c	Preservation for future generations									
4	Provide a description of the organization's col Part XIII	lections and explai	n how the	y furth	er the or	ganızatıon's ex	kempt purpo	se ın		
5	During the year, did the organization solicit or assets to be sold to raise funds rather than to						ular	☐ Yes	□ N-	o
Pa	Escrow and Custodial Arrange Complete if the organization answ X, line 21.		orm 990	, Part	IV, line	9, or reporte	ed an amou	nt on Form	990,	Part
1a	Is the organization an agent, trustee, custodi included on Form 990, Part X?	an or other interme	ediary for	contril	outions or	other assets I	not	☐ Yes	□ N-	o
Ь	If "Yes," explain the arrangement in Part XIII	and complete the	following	table			Δ	mount		_
C	Beginning balance	and complete the	Tollowing	table		1c		illount		_
d	Additions during the year					1d				_
e	Distributions during the year					1e				_
f	Ending balance					1f				_
2a	Did the organization include an amount on Fo	orm 990 Part V lin	e 21 for	eccom	or custos		huluty2			_
2 a	-		•				ŕ	∐ Yes	U N∙	0
b	If "Yes," explain the arrangement in Part XIII									
Pa	rt V Endowment Funds. Complete if		_							
1-	Regioning of year balance	(a)Current year	(b) P	rior yeai	(c)T	wo years back	(d)Three yea	rs back (e)F	our year	s back
	Beginning of year balance									
	Contributions									
	Net investment earnings, gains, and losses									
	Grants or scholarships				_					
	Other expenditures for facilities and programs									
	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curre	ent year end baland	ce (line 1	g, colur	nn (a)) h	eld as				
а	Board designated or quasi-endowment ▶									
b	Permanent endowment ►									
С	Temporarily restricted endowment ▶									
За	The percentages on lines 2a, 2b, and 2c show Are there endowment funds not in the posses	•	ation that	t are be	old and ac	iministered for	r tha			
Ja	organization by	ssion of the organiz	acion cha	c are no	and an	iriiiiisterea roi	i tile		Yes	No
	(i) unrelated organizations							3a(i)		
	(ii) related organizations							3a(ii)		
b	If "Yes" on 3a(II), are the related organization				·			3b		
4	Describe in Part XIII the intended uses of the		owment 1	unds						
Pa	rt VI Land, Buildings, and Equipme Complete if the organization answ		rm 990,	Part 1	V, line 1	.1a. See Forr	m 990, Par	t X, lıne 10		
	Description of property (a) Cost or ot (investme		st or other	basis (o	ther) (c	:)Accumulated d	epreciation	(d) Bo	ok value	-
1a	Land			80	1,756					801,756
	Buildings			29,95	6,992		20,676,785		9	,280,207
	Leasehold improvements			90	4,921		904,921			0
	Equipment				1,160		4,958,018			153,142

4,931,671

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)) .

4,931,671

10,235,105

Part VII	Investments—Other Securities. Complete if the org See Form 990, Part X, line 12.			vered 'Yes' on		
	(a) Description of security or category (including name of security)		(b) Book value	Cos	(c)Method of votion of votices (c)	
(1)Financial (2)Closely-h (3)Other	derivatives	: -				
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
	n (b) must equal Form 990, Part X, col (B) line 12)	Þ				1704
Part VIII	Investments—Program Related. Complete if the or See Form 990, Part X, line 13.			swered 'Yes' o	n Form 990, P	art IV, line 11c.
		(b) Bo	ok value	Cos	(c) Method of to the contract of the contract	
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Column	n (b) must equal Form 990, Part X, col (B) line 13)	F	- 000 P-		C F 000 I	Doub Volume 4.5
	Other Assets. Complete if the organization answered 'Yes' (a) Description	on Forn	1 990, Pa	irt IV, ime IId	see Form 990, r	(b) Book value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	mn (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization answer	red 'Ye	s' on Fo	rm 990, Part	IV, line 11e or	• · 11f.
1.	See Form 990, Part X, line 25. (a) Description of liability		(b) B	ook value		
(1) Federal II	ncome taxes					
				F2 F2(222		
	uarial Liabilities			53,526,232		
Loans from r	elated organizations			18,252,497		
Intercompan (4)	y accounting			17,300,065		
(5)						
(6)						
(7)		_				
(8)		_				
		\perp				
(9)	4)					
	n (b) must equal Form 990, Part X, col (B) line 25) or uncertain tax positions In Part XIII, provide the text of the fo	▶ ootnote	to the or	89,078,794 ganızatıon's fina] ancıal statement	s that reports the
	's liability for uncertain tax positions under FIN 48 (ASC 740)					

Part XI

2

b

c

d

5

1

2

b

d

е 3

а

b

c

Part XIII

5

4

Part XII

Schedule D (Form 990) 2016

Page 4

74,689,124

8,021,312

178,081,460

238,771,718

71,979,339

166.792.379

8,021,312

174,813,691

Schedule D (Form 990) 2015

170,060,148

Recoveries of prior year grants		
Other (Describe in Part XIII)		

Net unrealized gains (losses) on investments . Donated services and use of facilities .

Add lines 2a through 2d .

е 3 Subtract line 2e from line 1 . Amounts included on Form 990, Part VIII, line 12, but not on line 1 4 Investment expenses not included on Form 990, Part VIII, line 7b. Other (Describe in Part XIII) b

Total expenses and losses per audited financial statements .

Donated services and use of facilities .

Prior year adjustments . . .

Other (Describe in Part XIII) .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Subtract line 2e from line 1 .

Other losses .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII)

Supplemental Information

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Add lines 4a and 4b . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

4a

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

4b

2a

2b

2c

2d

4b

Explanation

2a

2b

2c

2d

8,021,312 Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

1,064,406

70,914,933

8.021.312

1,064,406

73,624,718

4c

2e

3

2e

3

4c

5

Page 5	Schedule D (Form 990) 2015				
inued)	Part XIII Supplemental Information (co				
Explanation	Return Reference				

Schedule D (Form 990) 2016

Additional Data

Software ID:

Software Version: EIN: 53-0045720

Name: Chamber of Commerce of the USA

Supplemental Information

Return Reference	Explanation
Part X, Line 2	ASC 740 footnote from 2016 audit Management's analysis of uncertain tax positions as required under Financial Accounting Standards Board Accounting Standards Codification Topic (A SC) 740, Income Taxes, determined that the Chamber and its affiliates had no uncertain tax positions, and as such, no liability has been recorded as of December 31, 2016 or 2015 M anagement does not anticipate any material changes in this position in the next 12 months. The Chamber and its affiliates are subject to routine audits by taxing jurisdictions, how ever, there are currently no audits for any tax periods in progress. Management believes the Chamber and its affiliates are no longer subject to income tax examinations for years prior to 2013.

Supplemental Information Return Reference Explanation Part XI, Line 2d - Other Affiliated org rev consolidated for financial statement purpose \$73,507,937 73507937 Rent al expenses to line 6b on 990, \$116,780 116780 Rounding \$1 1 Adjustments

Supplemental Information	
Return Reference	Explanation
Part XI, Line 4b - Other Adjustments	Elimination entries \$8,021,312 8021312

_

Supplemental Information	
Return Reference	Explanation
Part XII, Line 2d - Other Adjustments	Affiliated org exp consolidated for financial statement purpose \$70,798,153 70798153 Expe nses associated with assets held in agency for affiliate \$253,929 Rental expenses to line 6b on 990, \$116,780 116780

S

Supplemental Information	
Return Reference	Explanation
Part XII, Line 4b - Other Adjustments	Elimination entries \$8,021,312 8021312

S

efile GRAPHIC prin	t - DO NOT I	PROCESS	As Filed Data - DLN: 93493317032677			
SCHEDULE F (Form 990)	State	ement of	Activities (Outside the Uni	OMB No 1545-0047	
(► Complet	-	n answered "Yes" to Form	990,	2016
			•	14b, 15, or 16. See separate instructions.		Open to Public
Department of the Treasury Internal Revenue Service	▶ Informa			and its instructions is at wi	vw.irs.gov/form990.	Inspection
Name of the organization Chamber of Commerce o					Employer ide	ntification number
Chamber of Commerce o	i tile USA				53-0045720	
	Information , Part IV, line		o Outside the U	Inited States. Comple	ete if the organization a	answered "Yes" to
other assistance, to award the grai	the grantees' nts or assistant	eligibility for th	ne grants or assis	substantiate the amount stance, and the selection dures for monitoring the	criteria used	☐ Yes ☐ No ther assistance
		ng Part I, line 3	table can be dupli	cated if additional space is	s needed)	
(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	a (f) Total expenditures for and investments in region
(1) See Add'l Data						
(2)						
(3)						
(4)						
(5)						
3a Sub-total b Total from continua Part I	ition sheets to		2 31 0 102			3,166,961 2,576,864
c Totals (add lines 3		the Instruction	2 133		No 50082W Schedu	5,743,825 ule F (Form 990) 2016

(4) (5) (6) (7)

(8) (9) (10) (11) (12) (13) (14) (15) (16)

(17) (18)

Schedule F (Form 990) 2016

Part III can be	<u>duplicated if addition</u>	onal space is r	needed.				
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
/ 2\							

			assistance	assistance	(book, FMV, appraisal, other)
(1)					
(2)					

				appraisal, other)
(1)				
(2)				
(3)				

Sched	dule F (Form 990) 2016		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)		
	This traction is 167 forms 3526 and 3526 fry	☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)		
	Corporations (see Instructions for Form 5471)	✓ Yes	□No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	☐Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
	(SEE INSTRUCTION FORM 6000)	☐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the		
	organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713)	✓ Yes	□No

Schedule F (Form 990) 2016	Page 5
Part V	Provide the in amounts of in method); and	formation formation required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; vestments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide I information (see instructions).
Return	n Reference	Explanation

Schedule F Part I We use the accrual method of accounting on all of our transactions

Part I, line 3

Additional Data

Europe

East Asia and the Pacific

Software ID: Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

Business advocacy in

Business advocacy in East

lEurope

Asıa

85,640

254,886

Form 990 Schedule F Part I - Activities Outside The United States

0

(a) Region	offices in the region	employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) lotal expenditures for region
South Asia	1		Fundraising and program services	Membership benefits	859,281

11 Member services in

engagements

Seminars and speaking

Europe

Form 990 Schedule F Part I - Activities Outside The United States (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures (a) Region offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) 0 |Seminars and speaking 347.646 Europe Business advocacy in lengagements Europe South America 0 |Seminars and speaking 209.600 Business advocacy in South America lengagements Middle East and North Africa 0 |Seminars and speaking 622.590 Business advocacy in the Middle East lengagements

Form 990 Schedule F Part I - Activities Outside The United States (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures (a) Region offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) South Asia 0 |Seminars and speaking 660.735 Business advocacy in South Asia lengagements North America 0 |Seminars and speaking Business advocacy in North 126.583 lengagements lAmerica Sub Saharan Africa 0 |Seminars and speaking 139.169 Business advocacy in Sub Saharan Africa lengagements

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) Central America and the 363.963 0 |Seminars and speaking Business advocacy in Caribbean lengagements Central America and lCarribean. East Asia and the Pacific 27 Program services Policy analysis in East Asia 1,079,385 28 Program services Policy analysis in Europe 595.918 Europe

Form 990 Schedule F Part I - Activities Outside The United States (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures (a) Region offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) 13 | Program services Policy analysis in North 102.291 North America lAmerica South America Policy analysis in South 70.965 13 Program services lAmerica Middle East and North Africa -14 | Program services Policy analysis in Middle 134.088 East

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i e , is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) South Asia Policy analysis in South 56.835 4 |Program services lAsıa Sub Saharan Africa Policy analysis in Sub 34.250 3 |Program services Saharan Africa

As Filed Data efile GRAPHIC print - DO NOT PROCESS DLN: 93493317032677 OMB No 1545-0047 SCHEDULE G **Supplemental Information Regarding** (Form 990 or 990-EZ) **Fundraising or Gaming Activities** Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a **Open to Public** Department of the Treasury Attach to Form 990 or Form 990-EZ. Inspection Internal Revenue Service ▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www irs gov/form990. Name of the organization **Employer identification number** Chamber of Commerce of the USA 53-0045720 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply ✓ Mail solicitations Solicitation of non-government grants ✓ Internet and email solicitations Solicitation of government grants ✓ Phone solicitations Special fundraising events ✓ In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☑ Yes ☐ No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (i) Name and address of (iii) Did (vi) Amount paid to (ii) Activity (iv) Gross receipts (v) Amount paid to fundraiser have from activity (or retained by) (or retained by) ındıvıdual custody or or entity (fundraiser) fundraiser listed in organization control of col (i) contributions? Yes No 1 Carol Hallett General fundraising 1615 H ST NW No 8,400,000 599,996 7,800,004 Washington, DC 20062 3 9 10 8,400,000 599,996

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or

Total

licensing

7,800,004

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a)Event #1 (b) Event #2 (c)Other events (d) Total events (add col (a) through (event type) (event type) (total number) col (c)) Revenue 1 Gross receipts. 2 Less Contributions. 3 Gross income (line 1 minus line 2) 4 Cash prizes 5 Noncash prizes Direct Expenses Rent/facility costs 7 Food and beverages 8 Entertainment Other direct expenses **10** Direct expense summary Add lines 4 through 9 in column (d) . . . 11 Net income summary Subtract line 10 from line 3, column (d) . . . Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. Revenue (b) Pull tabs/Instant (d) Total gaming (add (c) Other gaming (a) Bingo bingo/progressive bingo col (a) through col (c)) 1 Gross revenue . Expenses | 2 Cash prizes 3 Noncash prizes Direct 4 Rent/facility costs 5 Other direct expenses Yes % Yes______% Yes % 6 Volunteer labor No Direct expense summary Add lines 2 through 5 in column (d) Net gaming income summary Subtract line 7 from line 1, column (d). Enter the state(s) in which the organization conducts gaming activities _ ☐ Yes ☐ No Is the organization licensed to conduct gaming activities in each of these states? If "No," explain . 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No If "Yes," explain _

Sche	dule G (Form 990 or 990-EZ) 2016						Page
11	Does the organization conduct gamin	g activities with nonmembers	57		□Yes	□No	
12	Is the organization a grantor, benefic formed to administer charitable gami		member of a partnership or other entity		Yes		
13	Indicate the percentage of gaming ac	tivity conducted in					
а	The organization's facility			13a			o,
b	An outside facility			13b			9,
14	Enter the name and address of the pe	erson who prepares the organ	nization's gaming/special events books and r	ecords			
	Name •						
	Address •						
L5a	Does the organization have a contract revenue?	t with a third party from who	m the organization receives gaming		□Yes	□No	
b	If "Yes," enter the amount of gaming	revenue received by the org	anızatıon ▶ \$ and t	ne			
	amount of gaming revenue retained b	by the third party 🟲 \$					
С	If "Yes," enter name and address of t	he third party					
	Name •						
	Address ▶						
L6	Gaming manager information						
	Name ▶						
	Gaming manager compensation \triangleright \$						
	Description of convece provided						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17	Mandatory distributions						
а	Is the organization required under started retain the state gaming license?	ate law to make charitable dis	stributions from the gaming proceeds to		□Yes	Пио	
b	Enter the amount of distributions req	uired under state law distribi	ited to other exempt organizations or spent		□ 163		
	in the organization's own exempt acti						
Par		15c, 16, and 17b, as appl	ions required by Part I, line 2b, column licable. Also complete this part to provi				
	Return Reference		Explanation				
		1	Scher	lule G (F	Form 990 or	990-F7)	201

Schedule J

(Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493317032677

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

reasury nternal Revenue

Name of the organization
Chamber of Commerce of the USA

53-0045720

Pa	rt I Questions Regarding Compensation	1	33 0043720			
					Yes	No
1a	Check the appropriate box(es) if the organization pro- 990, Part VII, Section A, line 1a Complete Part III					
	First-class or charter travel	Г	Housing allowance or residence for personal use			
	Travel for companions	Г	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Ľ	Health or social club dues or initiation fees			
	□ Discretionary spending account	Ľ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the ore reimbursement or provision of all of the expenses de			1b	Yes	
2	Did the organization require substantiation prior to redirectors, trustees, officers, including the CEO/Exec			2	Yes	
3	Indicate which, if any, of the following the filing orgar organization's CEO/Executive Director Check all thused by a related organization to establish compens	at apply	y Do not check any boxes for methods			
	Compensation committee	Ŀ	Written employment contract			
	Independent compensation consultant	Ŀ	Compensation survey or study			
	Form 990 of other organizations	Ŀ	Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, or a related organization	Part VI	I, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	paymen	t?	4a		No
b	Participate in, or receive payment from, a supplemen	ntal non	qualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-ba	ased co	mpensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and pro		· ·			
	Only 501(c)(3), 501(c)(4), and 501(c)(29) organizat	ions mu	ust complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A compensation contingent on the revenues of					
а	The organization?			5a		
b	Any related organization?			5b		
	If "Yes," on line 5a or 5b, describe in Part III					
6	For persons listed on Form 990, Part VII, Section A compensation contingent on the net earnings of	, line 1a	a, did the organization pay or accrue any			
а	The organization?			6 a		
b	Any related organization?			6b		
	If "Yes," on line 6a or 6b, describe in Part III					
7	For persons listed on Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," d			7		
8	Were any amounts reported on Form 990, Part VII,	paid or a	accured pursuant to a contract that was			
	subject to the initial contract exception described in in Part III	rkegula	itions Section 53 4956-4(a)(3)/ IT "Yes," describe	8		
9	If "Yes" on line 8, did the organization also follow the section 53 4958-6(c)?	e rebutt	able presumption procedure described in Regulations	9		

Schedule J (Form 990) 2015							Page Z			
Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.										
For each individual whose compensal instructions, on row (ii) Do not list al Note. The sum of columns (B)(i)-(iii)	ny individuals that are	not listed on Form 990	, Part VII	• , ,	-	·				
(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in			
	Base (1) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990			

Cahadula 1 (Farm 000) 201 F

See Additional Data Table

Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information Return Reference Explanation Part I. Line 1a Charter air travel is provided to two of the executives listed, a portion of which is treated as taxable compensation. First class business travel is available to the President/CEO, and designated employees. Ten of the executives listed in Part VII of the core form utilized first class travel at least once. Travel for companions is available for business purposes only, when companions are invited and expected to attend. Four of the executives listed in Part VII of the core form utilized travel for companions at least once Social club dues are available to eight of the executives listed in Part VII of the core form for business use only. Chauffeur services are available to two of the executives listed in Part VII of the core form for business use only.

Page 3

Schedule J (Form 990) 2015

Schedule J (Form 990) 2015

Part I, Line 4b

Supplemental Pension list Shannon DiBari 283,940 Myron Brilliant 254,247 Agnes Warfield 246,090 David Hirschmann 154,438 Suzanne Clark
106,766 Lily Fu Claffee 87,074 Stan Harrell 84,628 Thomas Collamore 71,715 Karen Harbert 63,232 Robert Engstrom 9,865 Robert Bruce Josten
6,633 The Supplemental Pension Plan provides cash payments to participants based on a formula that coordinates with the benefits that cannot be paid by the Retirement Plan due to the gualified plan pay cap under the law These benefits are calculated and paid annually, there is no deferred component

Software ID: Software Version:

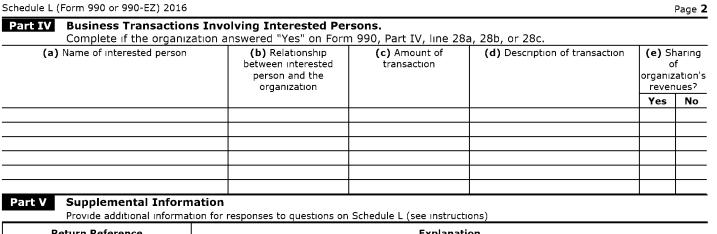
EIN: 53-0045720

Name: Chamber of Commerce of the USA

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, I	Part II	- Officers, Direct	tors, Trustees, Ke	y Employees, and	i Highest Compens		1	
(A) Name and Title		(i) Base Compensation	W-2 and/or 1099-MI: (ii) Bonus & incentive	(iii) O ther reportable	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(I)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1Thomas J Donohue	[(i)]	1,042,812	compensation	compensation	42.200	10.107	J 5.46.274	1
Pres & CEO/Director		1,042,012	4,450,000	122,072	12,300	19,187	5,646,371	
	(11)	0	0	0	0	- 0	- 0	0
1Greg Lebedev Director/Consultant	(1)	240,000	0	0	-2,300	0	237,700	0
Directory Consultant	(11)	0	0	0	0			0
211 5 61 66					-	0	0	-
2Lily Fu Claffee SVP, Gnl Cnsl/CLO & Secry	(1)	592,414	650,000	87,074	27,825	20,207	1,377,520	0
	(11)	0	0	0	0	-	-	0
3Stan M Harrell	(1)	491,887	205,000	84,628	132,900	24,760	939,175	0
SVP, CFO & CIO	(11)							
	(,	o l	0	U	U	0	0	U
4 Myron Brilliant EVP & Head Intl	(1)	589,337	950,000	254,247	146,600	27,310	1,967,494	0
	(11)	0	0	0	0	-	-	0
5 Suzanne P ClarkSr Exec VP	(1)	606,690	900,000	106,766	52,225	33,224	1,698,905	0
	(11)	0	0	0	0			0
6 Shannon D DiBari	(1)	594,570	400,000	202.040	101.600	7,004	0	
Chief Operating Officer			400,000	283,940	181,600	7,084	1,467,194	
	(11)	ď	0	0	0	- 0	-0	0
7 Robert J Engstrom SVP Pol Affrs & Fed Rel	(1)	323,272	200,000	9,865	77,900	8,347	619,384	0
	(11)	0	0	0	0			0
8Robert B Josten EVP, Govt Affairs	(1)	592,930	2,100,000	6,633	-99,900	19,059	2,618,722	0
Evi, Governians	(11)	0	0	0	0	-		0
9Agnes Warfield-Blanc	(1)	709,667				0	0	
SVP, Dev and Fund	(1)		2,700,000	246,090	27,825	26,979	3,710,561	0
	(11)	0	0	0	0	- 0	- 0	0
10Mukesh Aghı President, USIBC	(1)	405,444	175,000	0	17,225	34,892	632,561	0
Tresident, OSIBC	(11)	0	0	0	0			0
44T					-	0	0	
11Thomas J Collamore SVP, Comm & Strategy, Cnsl	(1)	536,457	650,000	71,715	27,825	30,190	1,316,187	0
	(11)	0	0	0	0	-	_	О
12John W Howard	(1)	490,138	150,000	21,315	17,225	23,986	702,664	0
SVP, Congres & Pub Affairs	(11)	0		0				
					٥	0	0	
13 Karen A Harbert Pres & CEO, Energy Inst	(1)	467,390	550,000	63,232	27,825	24,181	1,132,628	0
	(11)	0	0	0	0	- - 0	- 0	0
14David T Hirschmann Pres/CEO,	(1)	498,190	805,000	154,438	150,000	4,638	1,612,266	0
CCMC/GIPC/C_Tec	(11)	0	0	0	0			0
						0	0	

efile GRAPHI	C print - DO NO	T PROCESS	S As Fi	iled Data -					DI	.N: 93	4933	1703	32677
Schedule L (Form 990 or 990	′ I		► Compl rm 990, Pa	ns with In ete if the orga art IV, lines 2! 990-EZ, Part	anization ans 5a, 25b, 26, 3	swered 27, 28a, 28b,		ic,			2016		
			► Attac	h to Form 99	0 or Form 99	0-EZ.					21	/ 	U
Department of the Trea Internal Revenue Servi	isurv	ormation abo	out Schedu	ıle L (Form 99 <u>www.irs.gov</u>) and its inst						ecti	on
Name of the org Chamber of Commo								•	yer ide 5720	entifica	ition r	iumb	er
Part I Exce	ss Benefit Trar	sactions (s	ection 501	(c)(3), section !	501(c)(4), and	501(c)(29) o							
Comp	ete if the organiza	tion answered	l "Yes" on F	orm 990, Part	IV, line 25a or	25b, or Form	990-E			ne 40b			
1 (a) Name of disquali	fied person	(b)	Relationship be	etween disqua organization	lified person a	nd		escripi ansacti				rected?
					or garnizacion			LI	ansacu	1011	+ *	es	No
Con repo (a) Name of	ans to and/or in the organizated an amount of (b) Relationship with organization	ization answe in Form 990, I (c) Purpose	red "Yes" or Part X, line (d) Loan	n Form 990-EZ, 5, 6, or 22	(e)Original principal amount	8a, or Form 9 (f)Balance due	90, Pai	In	(h) Approved by board or committee?		(janiza i)Writ jreem	ten
			То	From	1		Yes	No	Yes	No	Yes		No
Total Part III Gra	mto ou Accietou	so Bonofiti	ina Intov		> \$								
	nts or Assistar uplete if the orga					line 27.							
	ested person (b)		between n and the	(c) Amount		(d) Type	of assı	stand	ce	(e) Pu	rpose (of assi	stance
									+				
									_				
									\dashv				
	uction Act Notice s												



Schedule I (Form 990 or 990-FZ) 2016

Additional Data

(1) Schedule B number 55

(2) Schedule B number 223

(3) Schedule B number 566

(4) Schedule B number 672

(10) Schedule B number 1181

(11) Schedule B number 1208

(12) Schedule B number 1455

Software ID: Software Version:

EIN: 53-0045720

Name: Chamber of Commerce of the USA

937,343

144,255

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons (a) Name of interested person (b) Relationship (c) Amount of between interested transaction person and the organization

Substantial contributor

(d) Description of transaction

542,713 | See Part V Policy consulting fees

317,142 | See Part V Audio visual services

627,583 | See Part V Policy consulting fees

relations services

See Part V Legal and public

See Part V Legal & policy

273,200 | See Part V Policy consulting fees

consulting fees

316,788 | See Part V Legal services

(e) Sharing organization's revenues? Yes

Nο No

No

- No No Nο Nο No

No

No

No

Substantial contributor (5) Schedule B number 747 223,843 | See Part V Legal services (6) Schedule B number 755 Substantial contributor 120,000 See Part V Policy consulting fees 636,458 (7) Schedule B number 820 Substantial contributor See Part V Insurance brokerage services (8) Schedule B number 855 Substantial contributor 294,389 See Part V Policy consulting fees No (9) Schedule B number 903 Substantial contributor 415,056 | See Part V Legal services No

efile GRAPH	IIC print -	DO NOT PROCESS As Filed Data -	DL	N: 93493317032677
SCHEDUL	ΕO	Supplemental Information to Form 990	or 990-F7	OMB No 1545-0047
(Form 990 or EZ) Department of the T	questions on mation.	2016 Open to Public Inspection		
Internal Revenue Se Name of the org Chamber of Comm		5A	Employer ide 53-0045720	ntification number
Return Reference	e O, Supp	lemental Information Explanation		
Form 990 Part V Item 1a	where all p	eported on 1096 US Chamber of Commerce is part of a consolidated treas payments are handled by the Chamber for itself and affiliated organization in box 1a relates to the 1099s that the US Chamber of Commerce would be rticipating in a consolidated treasury function	s Th	

Return Explanation
Reference

nse is the portion chargeable to US Chamber of Commerce

Form 990 Number of employees on W-3 US Chamber of Commerce is part of a consolidated payroll where Part V Item all employees are employees of the Chamber and affiliated organizations. The salaries expe

Return Explanation
Reference

Form 990,
Part VI,
Section A,
line 2

Thomas Bell Jr is a director of Southern Company, where Hank Linginfelter, Christopher C
Womack, and Suzanne Sitherwood have senior leadership roles together in 2016. Thomas Bell
Jr served on the Norfolk Southern board and James Hixon was an officer of Norfolk Southern
in 2016. Tamara Lundgren and Robert Fatovic served on the Ryder Systems board together. S
uzanne Clark and Greg Lebedev have a family relationship

Return Explanation
Reference

scheduled meeting

Form 990,
Part VI,
Section B,
In accordance with the Audit Committee charter, the draft Form 990 was provided in advance to the Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee performs this function pursuant to a delegation from the Board of D.
In accordance with the Audit Committee charter, the draft Form 990 was provided in advance to the Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee performs this function pursuant to a delegation from the Board of D.

In accordance with the Audit Committee charter, the draft Form 990 was provided in advance to the Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee members, and reviewed individually with each member prior to filin g. The Audit Committee performs this function pursuant to a delegation from the Board of D.

In accordance with the Audit Committee charter, the draft Form 990 was provided in advance.

nterest policies

Return

Reference	ехрынацон
Form 990, Part VI, Section B, Iine 12c	We annually notify staff of the Standards of Conduct and Ethics policy, which includes a requirement that any transaction or relationship that is reasonably expected to give rise to an actual or apparent conflict of interest be brought to the attention of a supervisor, a senior manager in the Talent Solutions department or the Office of the General Counsel In addition, we issue an annual written questionnaire to all members of the board of directors asking for information on potential conflicts of interest, which is gathered by the Chief Financial Officer All reports of potential conflicts will be evaluated by the Chief Legal Officer and General Counsel, who serves as the Chamber's Ethics Officer, in consultation with other senior management and staff, as appropriate Any conflicts of interest involving board members or staff are resolved in accordance with the Chamber's conflicts of interest.

Evolunation

Part VI Question 15a The process for determining the total compensation of the President/C EO is as follows. The President/CEO has a written employment agreement with the US Chamber. Total compensation is reviewed annually by an independent compensation consultant. The consultant prepares a compensation study primarily utilizing, as available, Form 990s and surveys of comparable organizations with similar responsibilities. Based on this information, total compensation for the officers, key employees, and highly compensated employees is as follows. For eight individuals, who are direct reports of the President/CEO, total compensation is reviewed annually by an independent compensation consultant. The consultant prepares a compensation study primarily utilizing, as available, Form 990s and surveys of comparable organizations with similar responsibilities. For the remaining five individuals, this consultant provides compensation information based on surveys of comparable organizations with similar positions. Based on this information, total compensation and Benefit Arriangements Committee on an annual basis.	Return Reference	Explanation
	Part VI, Section B,	EO is as follows. The President/CEO has a written employment agreement with the US Chamber. Total compensation is reviewed annually by an independent compensation consultant. The consultant prepares a compensation study primarily utilizing, as available, Form 990s and surveys of comparable organizations with similar responsibilities. Based on this information, total compensation is determined by the US Chamber's Employee Compensation and Benefit. Arrangements Committee on an annual basis. Part VI Question 15b The process for determining total compensation for the officers, key employees, and highly compensated employees is as follows. For eight individuals, who are direct reports of the President/CEO, total compensation is reviewed annually by an independent compensation consultant. The consultant prepares a compensation study primarily utilizing, as available, Form 990s and surveys of comparable organizations with similar responsibilities. For the remaining five individuals, this consultant provides compensation information based on surveys of comparable organizations. Based on this information, total compensation is determined by the President/CEO and the US Chamber of Commerce's Employee Compensation and Benefit Arr

Return Reference

The Form 990, The Form 990 is made available to any member of the public who requests a copy. Any reques

Part VI,
Section C,
line 19
tor is forwarded to the Administrative Director of Finance of the Chamber of Commerce of t
he USA, who will forward a copy of the document to the requestor. The organization's gover
ning documents, conflict of interest policy, and financial statements are not made availab
le to the public. Form 990, Part IV Question 12 Auditing of financial statements. The US Ch
amber of Commerce is the parent organization in the audited consolidated financial stateme
nts of the US Chamber of Commerce. Schedule R lists additional related organizations inclu
ded in these consolidated financial statements.

Return Explanation
Reference

Reference	
Form 990, Part XI, line	Minimum Pension Reserve Liability Adjustment 2820218 Minimum Post Retirement Reserve Liability Adjustment 2104346

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE R

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Employer identification number

DLN: 93493317032677 OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

(Form 990)

▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Chamber of Commerce of the USA 53-0045720 Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. (e) Name, address, and EIN (if applicable) of disregarded entity Legal domicile (state Total income End-of-year assets Direct controlling Primary activity or foreign country) entity (1) ChamberBız Small business web portal DC 0 0 Chamber of Commerce of the USA 1615 H ST NW (inactive) Washington, DC 20062 54-1960202 (2) CC1 LLC 0 To enhance bilateral trade DE 0 Chamber of Commerce of the USA 1615 H ST NW between India and USA Washington, DC 20062 81-3401471 (3) CC2 LLC DE 0 Holding company for 0 Chamber of Commerce of the USA 1615 H ST NW Indian Company Washington, DC 20062 81-3413687 Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year. (d) (f) (g) Name, address, and EIN of related organization Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling Section 512(b) or foreign country) (if section 501(c)(3)) (13) controlled entity? Yes No (1)US Chamber of Commerce Foundation Promotes understanding of DE 501(c)(3) Chamber of Commerce of Yes 1615 H St NW public affairs issues affecting the USA business Washington, DC 20062 46-1561597 (2)Center for International Private Enterprise DC 501(c)(3) Promotes democracy through Chamber of Commerce of Yes 1155 15th St NW private enterprise and the USA market reform Washington, DC 20005 52-1398742

Part III Identification of Related Organ one or more related organizations	The Care and a partition of the	_													
(a) Name, address, and EIN of related organization			(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	Predominincome(reunrelat excluded tax und sections	nant elated, t ed, from der 512-	(f) Share of total income		(h Dispropi allocal	rtionate	(1) Code V-l amount ir 20 of Schedule (Form 10	box K-1	(j) Genera mana partn	alor Pe ging ov	(k) ercentage wnership
					514))			Yes	Yes No			Yes	No	
														$\frac{1}{1}$	
														\perp	
														-	
Part IV Identification of Related Organ because it had one or more relate							ation ansv	vered "Yes	" on Fo	orm 9!	90, Part	IV,	line 3	34	
Part IV Identification of Related Organ because it had one or more relate (a) Name, address, and EIN of related organization		a corporation (on or tru (c) egal micile or foreign	st during th		Type o	(e)	vered "Yes (f) Share of total Income	Share	(g)	of- Pe	IV, (h) ercent	age	Secti (13)	(i) don 512(b controlle entity?
because it had one or more relate (a) Name, address, and EIN of related organization (1)USIBC Global Private Limited Deevan Bharti Branch New Dehli, New Dehli	d organizations treated as	s a corporation (on or tru c) egal micile	st during th	he tax yea (d) t controlling entity	Type o	(e) of entity o, S corp,	(f) Share of total	Share Share	(g) of end-o	of- Po	(h) ercent	age ship	Secti	con 512(b controlle entity?
because it had one or more relate (a) Name, address, and EIN of related organization (1)USIBC Global Private Limited Jeevan Bharti Branch	d organizations treated as (b) Primary activity To enhance bilateral trade between India and	s a corporation (on or tru (c) egal micile or foreign intry)	st during the	he tax yea (d) t controlling entity	Type o	(e) of entity o, S corp,	(f) Share of total Income	Share Share	(g) of end-o year ssets	of- Po	(h) ercent wners	age ship	Secti (13) •	con 512(b controlle entity?
because it had one or more relate (a) Name, address, and EIN of related organization (1)USIBC Global Private Limited Deevan Bharti Branch New Dehli, New Dehli	d organizations treated as (b) Primary activity To enhance bilateral trade between India and	s a corporation (on or tru (c) egal micile or foreign intry)	st during the	he tax yea (d) t controlling entity	Type o	(e) of entity o, S corp,	(f) Share of total Income	Share Share	(g) of end-o year ssets	of- Po	(h) ercent wners	age ship	Secti (13) •	con 512(b controlle entity?
because it had one or more relate (a) Name, address, and EIN of related organization (1)USIBC Global Private Limited Deevan Bharti Branch New Dehli, New Dehli	d organizations treated as (b) Primary activity To enhance bilateral trade between India and	s a corporation (on or tru (c) egal micile or foreign intry)	st during the	he tax yea (d) t controlling entity	Type o	(e) of entity o, S corp,	(f) Share of total Income	Share Share	(g) of end-o year ssets	of- Po	(h) ercent wners	age ship	Secti (13) •	con 512(b controlle entity?
because it had one or more relate (a) Name, address, and EIN of related organization (1)USIBC Global Private Limited Deevan Bharti Branch New Dehli, New Dehli	d organizations treated as (b) Primary activity To enhance bilateral trade between India and	s a corporation (on or tru (c) egal micile or foreign intry)	st during the	he tax yea (d) t controlling entity	Type o	(e) of entity o, S corp,	(f) Share of total Income	Share Share	(g) of end-o year ssets	of- Po	(h) ercent wners	age ship	Secti (13) •	con 512(b controlle entity?
because it had one or more relate (a) Name, address, and EIN of related organization (1)USIBC Global Private Limited Deevan Bharti Branch New Dehli, New Dehli	d organizations treated as (b) Primary activity To enhance bilateral trade between India and	s a corporation (on or tru (c) egal micile or foreign intry)	st during the	he tax yea (d) t controlling entity	Type o	(e) of entity o, S corp,	(f) Share of total Income	Share Share	(g) of end-o year ssets	of- Po	(h) ercent wners	age ship	Secti (13) •	con 512(b controlle entity?

Sale of assets to related organization(s).

(1)Center for International Private Enterprise

(2)US Chamber of Commerce Foundation

(3)US Chamber of Commerce Foundation

(4)US Chamber of Commerce Foundation

(5)US Chamber of Commerce Foundation

Purchase of assets from related organization(s).

Nο

No

No

No

No No

No

No

No

No

No

No

No

No

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.							
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	Ye	es	No				
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	T						
a Recent of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	,—	\neg	No				

2 If the answer to any of the above is "Yes." see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(b)

Transaction type (a-s)

0

Е

Ν

0

Q

(c)

Amount involved

1,196,537

397,181

900,000

5.482.655

841.748

Lease of facilities, equipment, or other assets to related organization(s)

Name of related organization

1c

1d Yes 1e

1f

1g

11

1m

1n Yes

10 Yes

1q |

1r

Schedule R (Form 990) 2016

(d)

Method of determining amount involved

Reimb for benefits costs

Cost allocation discounted 67%

Alloc amt at 67% disc & act cost

Actual salaries & benefit alloc

Calculated interest

Yes

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

1													
(a) Name, address, and EIN of entity	(b) Primary activity	domicile	(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
			514)	Yes	No	!		Yes	No		Yes	No	
										Schedul	le R (Form	1 99	0) 2016

